



**African Forum  
for Agricultural  
Advisory Services**  
Knowledge & Novelty  
for Africa's Livelihoods

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## **REQUEST FOR EXPRESSIONS OF INTEREST (REOI) CONSULTANCY FOR DEVELOPMENT OF SUSTAINABILITY AND SUSTAINABLE FINANCING STRATEGY FOR AFAAS, REGIONAL FORA AND COUNTRY FORA**

**Country:** Uganda

**Organisation:** African Forum for Agricultural Advisory Services (AFAAS)

**Sector:** Agriculture and Rural Development

**Project Name:** Second AFAAS Multi-Donor Trust Fund Project

**Grant No.** TF015730

**Procurement Reference:** AFAAS/ICS-2017/017

**Consultancy Assignment:** Consultancy for Development of Sustainability and sustainable Financing Strategy for AFAAS, Regional Fora and Country Fora.

**Reference No.** (As per Procurement Plan): Item 2.3.1(c)

**Date Issued:** 11<sup>th</sup> September, 2017

- 1) African Forum for Agricultural Advisory Services (AFAAS) has received financing from the European Union (EU) under the World Bank towards the implementation of the Second AFAAS Multi Donor Trust Fund Project, and it intends to apply part of the proceeds to payments under the contract for - **Consultancy for Development of Sustainability and Sustainable Financing Strategy for AFAAS, RF & CFs.**

The objective of the consultancy is to engage a consultant to develop and present short, medium and long-term sustainability and financing strategy that defines the possible scenarios and models of operations in different funding sources for the AFAAS Secretariat, Regional Fora and Country Fora with respect to the new AFAAS 2018-2027 Strategy.

Specifically, the consult will review the AFAAS documents and identify the opportunities and limitations therein for sustainability and for developing sustainable funding mechanisms; Develop and validate the innovative mechanisms through which AFAAS can source funds from different partners including social businesses, private sector, CSO and public institutions for sustainability; Develop a mechanism of how AFAAS can create value to network members in order to increase their willingness to pay subscription fees; develop a medium term operational plan for sustainability and sustainable financing and Validate the draft medium term financing operational plan with stakeholders and its implementation guidelines for sustainability and sustainable financing. The assignment is expected to be accomplished with in the period September to November, 2017.

- 2) AFAAS now invites eligible individual consultants (*"Consultant"*) to express their interest in providing the Services by submitting their EOI together with Curriculum Vitae (CVs). Interested Individual Consultants (IC) must provide information demonstrating that he/she has the required qualifications and relevant experience to perform the Services. Consulting firms may propose individual consultants, but only the experience and qualifications of individual consultants shall be used in the selection process, and that his

or her corporate experience shall not be taken into account, and the contract will be signed with the proposed individual consultant.

This Request for Expression of Interest (REOI) will lead to the preparation of a Short List of consultants. The short listing criteria are:

- a) Qualification of Individual Consultant and number of years in business;
  - b) Consultant's experience in similar assignment;
  - c) Consultant's experience in working in similar environment.
- 3) The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's *Guidelines: Selection and Employment of Consultants (under IBRD Loans and IDA Credits & Grants) by World Bank Borrowers* (January 2011 edition) ("Consultants Guidelines"), setting forth the World Bank's policy on conflict of interest.

In addition, please refer to the following specific information on conflict of interest related to this assignment - **Relationship with Borrower's staff**: Consultants that have a close business or family relationship with a professional staff of the Borrower (or of the project implementing agency, or of a recipient of a part of the loan) who are directly or indirectly involved in any part of (i) the preparation of the TOR for the assignment, (ii) the selection process of the contract, or (iii) the supervision of such contract may not be awarded a contract, unless the conflict stemming from this relationship has been resolved in a manner accepted to the Bank throughout the selection process and the execution of the contract.

- 4) The consultant will be selected under the Individual Consultant Selection (ICS) method in accordance with the procedures set out in the World Bank's Guidelines: *Selection and Employment of Consultants by World Bank Borrowers (January 2011)*. The Terms of Reference are accessible on the AFAAS website at: [www.afaas-africa.org](http://www.afaas-africa.org) or [Networking.afaas-africa.org/opportunities](http://networking.afaas-africa.org/opportunities).
- 5) Individual Consultants shall acknowledge the receipt of this Request for Expression of interest (REOI) by email to Grace Paddy Wanzala, [pwanzala@afaas-africa.org](mailto:pwanzala@afaas-africa.org) no later than **15<sup>th</sup> September, 2017**, and indicate whether an EOI shall be submitted. *The acknowledgement shall provide the consultant name, telephone number and email.*
- 6) Further information can be obtained at the address below during office hours (8.30 to 1700 hours). Expression of interest must be delivered in a written form to the address below (in person, or by mail, or by fax, or by email) by **29<sup>th</sup> September, 2017. Time of deadline: 10.00 hrs (10.00 a.m.)**.

**Address:**

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